



KAISER & FRAZER PARTS CORPORATION

Willow Run, Michigan, U. S. A.



PARTS & ACCESSORIES

BULLETIN NO. 4

December 16, 1946

TO ALL DEALERS (Except in the State of Texas):

Subject: Tail Pipe Extension, Part No. 201789

Numerous inquiries from distributors and dealers have prompted us to make available, as an accessory for the Kaiser Model K-100, as well as many other makes of cars, the Tail Pipe Extension which is now a special equipment item on all Frazer cars.

The Tail Pipe Extension is made of steel, chrome plated for long life and lasting appearance. It is designed for both beauty and utility. Not only does it "dress up" the tail pipe, but deflects exhaust gases downward, thus preventing corrosion and discoloration of the rear bumper.

Below we are giving you the necessary information for ordering together with the suggested list and net prices:

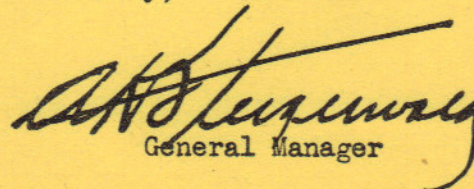
<u>Part No.</u>	<u>Part Name</u>	<u>Suggested List Price</u>	<u>Dealer Net Each</u>	<u>Dealer Net 12 or more</u>
201789	Tail Pipe Extension	\$1.75	\$1.15	\$1.05

All prices are F.O.B. shipping point and include Federal Excise Tax.
PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE.

You will note the above price schedule provides quantity prices to enable you to profitably carry an ample stock to take care of your retail car deliveries. Purchasing at the twelve (12) lot price will not only increase your profit per unit, but will ensure having Tail Pipe Extensions in stock at all times.

Distribution of this accessory, as well as all other accessories, is being handled through your distributor. We would, therefore, suggest that you immediately send an order to your distributor for your requirements of this profitable item. Do not send your order to us. Please send it to your distributor.

Sincerely,


General Manager

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FOR OWNER SATISFACTION - USE ONLY FACTORY APPROVED PARTS AND ACCESSORIES