

## KAISER-FRAZER SALES CORPORATION



Willow Run, Michigan, U.S.A.

PARTS & ACCESSORIES

BULLETIN NO. 39

July 21, 1947

TO ALL DEALERS:

(Except in the State of Texas)

Subject: Radiator Hose - 3 ft. Lengths

In response to numerous requests received from our distributors and dealers, we are pleased to announce that we are now in a position to supply fabric-reinforced radiator hose in 3 ft. lengths.

This is, of course, the most economical way for you to purchase and stock radiator hose rather than the "cut-to-length" pieces as covered by regular part numbers. The quality of hose which we will supply has been thoroughly tested by us and will compare favorably with higher priced competitive radiator hose.

The 3 ft. length of  $1 \frac{1}{2^n}$  I.D. hose carried under Part No. 202702 can be cut to length to make Part No. 200451 radiator hose 2  $\frac{5}{8^n}$  long and can also be cut to any length required for many other makes of cars.

We are also including in our line of radiator hose, in 3 ft. lengths, different diameters of hose which will fit 90% of all makes of cars in service. By doing this, it is possible for those dealers engaged in general repair work to obtain their entire requirements of radiator hose from their distributor, and to secure top quality hose at less than competitive prices.

The four sizes listed below should provide an adequate range of sizes to meet all of your service requirements and will give you the necessary information for ordering, together with the suggested list and net prices:

Part No.	Description	List Price	Net Price
202700	Radiator Hose 1" I.D. 3 ft. length	\$1.70	\$1.00
202701	Radiator Hose 1 1/4" I.D. 3 ft. length	1.95	1.15
202702	Radiator Hose 1 1/2" I.D. 3 ft. length	2.45	1.45
202703	Radiator Hose 1 3/4" I.D. 3 ft. length	2.60	1.55

Prices include Federal Excise Tax and are subject to change without notice.

In making installation on owners' cars or selling the "cut-to-length" pieces under Part No. 200451 at retail, you will use the suggested list price on the part as shown in the Parts Price List although this piece was cut from the 3 ft. length of hose.

To All Dealers: (Except in the State of Texas) BULLETIN NO. 39

You will note that we have suggested a list price for the 3 ft. lengths on all sizes to enable you to figure the selling price on odd lengths of hose and for pricing hose used on other makes of cars on which the list price of the "cut-to-length" part is not available to you.

We would suggest you check your requirements of radiator hose, and place your order with your distributor promptly for your requirements of the various sizes you need. Prompt shipment will be made.

Sincerely,

Manager

AKSteigerwalt:dh

FOR OWNER SATISFACTION - USE ONLY FACTORY APPROVED PARTS AND ACCESSORIES