



KAISER-FRAZER SALES CORPORATION

Willow Run, Michigan, U.S.A.



PARTS & ACCESSORIES

SUPPLEMENT TO
BULLETIN NO. 87

November 22, 1948

ALL DEALERS:
(Except in the State of Texas)

Subject: KF Seat Covers for 1949

In Parts and Accessories Bulletin No. 87 dated September 17, 1948, we listed all Seat Cover part numbers and descriptions in the 1949 line. To enable you to better control your inventory, we divided sets into front and rear seat units with separate part numbers and established a quantity lot price for you of twelve (12) part numbers or six (6) sets.

To further simplify the task of maintaining a balanced stock, your distributor will extend to you the 12-lot quantity price on all your future orders regardless of the quantity being ordered.

Below we are repeating the part numbers and your net prices for the 1949 line of Seat Covers:

<u>Part No.</u>	<u>Description</u>	<u>Suggested List Price</u>	<u>Dealer Net Each</u>
<u>Matting Seat Covers</u>			
100070	Front seat - plain - maroon	\$14.85	\$ 8.20
100071	Front seat - plain - green	14.85	8.20
100072	Front seat - plain - blue	14.85	8.20
100073	Front seat w/center arm rest - maroon	19.50	10.70
100074	Front seat w/center arm rest - green	19.50	10.70
100075	Front seat w/center arm rest - blue	19.50	10.70
100076	Rear seat - plain - maroon	14.85	8.20
100077	Rear seat - plain - green	14.85	8.20
100078	Rear seat - plain - blue	14.85	8.20
100079	Rear seat w/center arm rest - maroon	19.50	10.70
100080	Rear seat w/center arm rest - green	19.50	10.70
100081	Rear seat w/center arm rest - blue	19.50	10.70
<u>Cloth Seat Covers</u>			
100082	Front seat - plain - maroon	17.50	9.60
100083	Front seat - plain - green	17.50	9.60
100084	Front seat - plain - blue	17.50	9.60
100085	Front seat w/center arm rest - maroon	21.00	11.55
100086	Front seat w/center arm rest - green	21.00	11.55
100087	Front seat w/center arm rest - blue	21.00	11.55

All Dealers:
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Cloth Seat Covers (Cont'd)

100088	Rear seat - plain - maroon	17.50	9.60
100089	Rear seat - plain - green	17.50	9.60
100090	Rear seat - plain - blue	17.50	9.60
100091	Rear seat w/center arm rest - maroon	21.00	11.55
100092	Rear seat w/center arm rest - green	21.00	11.55
100093	Rear seat w/center arm rest - blue	21.00	11.55

Prices are F.O.B. Shipping Point and Include Federal Excise Tax
PRICES ARE SUBJECT TO CHANGE WITHOUT NOTICE

Please file this bulletin next to Bulletin No. 87 as a supplement in your Bulletin Binder and use only the prices in this supplement.

This change in the schedule of net prices will not only simplify the ordering of covers to balance your stock, but actually represents a price reduction to you as you can now purchase one or more seat covers at the 12-lot price. If you have not purchased an initial stock of seat covers, you should do so NOW. You cannot afford to sell anything less than the best.

Sincerely,


Manager, Parts and Accessories Div.

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FOR OWNER SATISFACTION - USE ONLY FACTORY APPROVED PARTS AND ACCESSORIES